



Circuit Excel Racing Association Inc
Meeting Minutes
Tyre Tender Follow Up Meeting 2023

19th of July of May 2023 8:00pm AEST Meeting held via Zoom conference call

Invitees: Andrew Young (Secretary & SA Delegate), Shannon Williams (Treasurer & NSW Delegate), John Broadbent (Queensland Delegate), Tim Rowse (Victorian Delegate), Les Sharpe (WA Delegate), Craig Twining (Tas. Delegate), Shane Beikoff (CERA Technical), Linda Mrnjavac (Vic Secretary) and Brett Sherriff (WA Committee Member).

I Roll call

Roll call conducted. The following persons were present: Andrew Young (Secretary & SA Delegate), Shannon Williams (Treasurer & NSW Delegate), John Broadbent (Queensland Delegate), Tim Rowse (Victorian Delegate), Les Sharpe (WA Delegate), Craig Twining (Tas. Delegate), Shane Beikoff (CERA Technical) and Brett Sherriff (WA Committee Member).

Apologies: Shannon Williams (Treasurer & NSW Delegate) and Linda Mrnjavac

I Explanation of the Tender

The tyre tender and the evaluation process along with the spreadsheet was broken down for Brett Sheriff who joined the follow up meeting at the request of the WA President. Brett also signed a confidentiality agreement prior to the meeting.

II Feedback from meeting with Preferred Tenderer

Meeting was held with the Preferred Tenderer on Friday the 14th of July at 2:30pm AEST. Meeting was attended by the CERA Secretary, CERA Treasurer, CERA Technical Delegate, Queensland President and two representatives from the preferred tenderer.

The meeting was informed that the Preferred Tenderer was happy to consider different proposals to what they had suggested in their tender response for the driver progression program. CERA suggested that instead of the model that they put forward in the tender response that a suggestion was to look to a three round National series of which they were very accepting of. Here the tenderer said they would explore possible connections with promoters of high level race events that Excels may be able to come part of that could be included in the three round National series.

CERA asked if Bar codes could be added, response being they would talk to the manufacturing plant, and it was a definite possibility.

As part of their tender response the Tenderer had asked for their logos to be placed on the windscreen banner. It was explained to the tenderer that the windscreen banner was used by all the clubs for their major State sponsors. A compromise suggestion from CERA was to use the area on the front of the roof directly above the windscreen banner (Turret) such as sponsors use in other race series such as Super 2. The Tenderer was quite happy with this compromise and also asked for smaller stickers to go on to other areas of the car such as the front bumper or above or below the number on the car doors.

The Tenderer also informed the meeting that the tender price for the tyre is only for club members of Motorsport Australia Excel affiliated club members. The Tenderer if selected would be happy to work with CERA to set up a system that only CERA Excel club members can purchase the control tyre at that price.

One main outtake of the meeting was the fact that the tenderer was extremely enthusiastic if selected about becoming a long-term partner of the category and was definitely seeking to form a long-term relationship with CERA.

III Selection on a successful Tenderer

The QLD delegate proposed a motion to have a vote to select Wildan 13 Pty Ltd as the successful Tenderer for the 2023 tyre tender. This motion was seconded by the South Australian Delegate. Motion carried.

Voting outcomes to select Dunlop (Wildan 13 Pty Ltd) as the successful Tenderer for the 2023 tyre tender was:

- Queensland – Yes
- New South Wales – Yes, with NSW Delegate an apology for the meeting the Secretary was informed prior to the meeting of the vote from NSW.
- Victoria – Yes
- South Australia - Yes
- Tasmanian – Yes
- Western Australia - Yes

Vote was unanimous with being the successful Tenderer being Wildan 13 Pty Ltd with the new control tyre being the Dunlop Direzza ZIII.

Outcome would be for the Secretary to organise a Zoom meeting with Wildan 13 Pty Ltd to inform them that they are these successful Tenderer.

IV General Discussion:

Driving Standards and Infringement System

The Queensland QLD delegate informed the group that he had been working on an infringement penalty system for driving standards that was very similar to the system used within the Toyota 86 category. This uses a demerit point system on the basis of low being a one point, medium being two points and high being three points. This would be used for code of driving conduct breaches as well as behavioural breaches. The suggestion is that each Competitor and Driver will commence the season with four (4) demerit points.

With the discussion of a three round National series, it was emphasised the importance to have a driving standards and infringement system such as this in place that could then be rolled out at state level.

Outcome was for Delegates to seek feedback from state committees on this Driving Standards and Infringement System

Rebates from Tenderer

With Wildan 13 Pty Ltd as part of their tender offering a rebate discussion moved to where the rebate could be used. It was also noted that the rebate as per the tender document would go to CERA.

One suggestion was that CERA use the rebate money to assist in the rollout of the three round National series. The secretary informed the group that with an event such as Bathurst those Delegates involved with the organisation actually put several thousands of dollars onto their own personal credit cards to assist in the financing of the event. These monies were eventually repaid to the organising Delegates once all the sponsorship money had arrived in the CERA bank account after the event. The Secretary suggested that CERA should maintain a float to allow it to run as a professional entity and not draw on the financial resources of Delegates or state clubs.

Tasmanian delegate suggested that for the first year the rebates should be kept with CERA so it can successfully coordinate the three round National series and other operations that CERA looks after. Then if there are sufficient funds leftover it can then be distributed out to the States. Common consensus with the Delegates was it would be best for CERA to control the rebates for year one.

Western Australia Delegate also suggested that excess funds could go back to the States but would like to see these funds also being used to help the state that is hosting the Nationals in that year.

Outcome was for all Delegates to take back to state committees for feedback.

Single Tyre for WA Nationals

Secretary informed the group that he had received several phone calls from competitors expressing the belief that CERA should enforce the use of only one tyre at the 2023 WA Nationals. With the Federal now completely out of stock the one tyre option suggestion would be the interim tyre in the Dunlop Direzza ZIII.

Western Australian Delegate also expressed this same position on behalf of the Western Australian organising committee. CERA Technical advised the group that this would have to go into the sporting regulations of the event due to the current regulations of the Circuit Excel category allowing both tyres.

Outcome here was that the QLD and Technical Delegates would assist the Western Australian Delegate in the development of wordings that could go into the sporting regulations for the Western Australian Nationals.

Next Step for Tender

It was decided that the Secretary would now start to inform all the other tenders via an email that they were unsuccessful. This process would start on the 20th of July 2023.

QLD delegate would start to draft a contract based on previous contracts from the 2020 Tenders. This contract would then be submitted to Wildan 13 Pty Ltd and all CERA Delegates for feedback.

V Confidentiality

It was discussed amongst the group that the results of the tender must still be kept confidential until an official announcement had been made by both CERA and Wildan 13 Pty Ltd. All were reminded that they had signed a confidentiality agreement.

VI Next Meeting:

Secretary informed the group that the next meeting would be the 9th of August and asked that all Delegates to complete and compile their feedback for the 2023 regulation review.

VII Adjournment

Andrew Young adjourned the meeting at 21:24 AEST
Minutes submitted by: Andrew Young